

# *Atassh Consultants.*

Knowledge Process House. Since 1991

---

Office No.4, Above Dr. Gupta's Clinic, S. S. Amrutwar Lane, Opp. Gate No.1 of Shreeram Mills (Reliance Office),

Ganpatrao Kadam Marg. Lower Parel West. Mumbai 400 013. Tel: 2491 8484, 2491 8989. Fax: 2491 8900.  
Helpline: 98700 00111, 98700 00222

Web Site: [www.atassh.com](http://www.atassh.com) E-Mail: [atassh@rediffmail.com](mailto:atassh@rediffmail.com), [finance@atassh.com](mailto:finance@atassh.com), [training@atassh.com](mailto:training@atassh.com)

---

## ***Subject: An Introduction to Graphology and Grapho- Analysis.***

Today, human can be deceptive at face levels. We at *Atassh* have developed a full-proof analytical method through, **GRAPHO-ANALYSIS, BEHAVIOURIAL SCIENCE, FACE READING AND ASTROLOGICAL-ANALYSIS** to uncover an individual for his/her nature, character, talent, trade characteristics, etc.

### ***What is Graphology?***

Graphology or Handwriting Analysis is a science of interpreting a person's character from his/her handwriting.

### ***What can Graphology be used for?***

Coupled with psychology and knowledge of human behavior, it can be used for many varied purposes: Recruitment. Loans and advances by financial institutions, Marriage Compatibility, Child Development, Career Guidance, Motivating employees, etc.

### ***How does Graphology compare to other forms of Personality Analysis Tools?***

Graphology can analyze a person's behavior without his/her knowledge that he/she is being analyzed. Graphology reduces the possibilities of inaccuracies due to conscious or unconscious effort by the subject to affect result. In any Personality Analysis Tool, distortion of the results due to the subject's knowledge that he/she is being analyzed is common in most question & answer types. Some tools may claim to have better precision, but since a person is growing and changing dynamically, high precision is not really helpful. It is better to use graphology to analyze the handwriting of a pure untainted subject, rather than to put the subject under unnatural stress of a long questionnaire.

Secondly, a single personality analysis tool questionnaire may reveal a single dimension of personality. Whereas, handwriting samples of a person reveals different behavior characteristics.

### ***Can Graphology tell future?***

In strict sense '**NO**', but in reality ..... "**Not Really 'NO'**". Graphology is an art/science of interpreting. It may associate handwriting to a particular behavioral or personality trait.

### ***Our handwriting is our Face, our Speech and our Action:***

- A stroke of writing that shows friendly traits is like a smile on the face.
- A person who normally writes illegibly but writes clearly when he/she is aware that someone important is going to read it; is like someone who is sloppy at home but dresses nicely when going for a formal outing.

- Our handwriting, like our face or body language, changes with our mood. Some people are too temperamental to be predictable. But every one has got some part of him/her that is hard to change, even if he/she is temperamental.
- A right slant implies extrovert.
- A conscious effort to make handwriting more legible is a sign of wanting to communicate. Legibility is about making sure people can read your writing. And one would be viewed as willing to make a clear communication. **People who communicate clearly would probably be honest.** That is a positive side, on the other hand, the change for better eligibility might be interpreted as a 'CONFORMING' (comply to accepted standards) act. There is nothing bad about conforming.
- If we base the principles of handwriting that states that "**handwriting is brain-writing**", it does not matter if he/she wrote it with his/her foot or mouth, it is the brain that willed the handwriting to look a certain way, not the hand.

### **Can I bluff a graphologist by forging my writing?**

No! You cannot. Someone who wants to forge handwriting has to fight against his **own** stamina. And if he/she gets too tensed up to too tired, he/she quickly reveals the true self.

In a more positive interpretation, it is necessary act of continuous character growth.

### **How about Signature?**

Signature is not the best way to analyze character from handwriting, for several reasons.

1. Signature is many times illegible and different from the normal handwriting.
2. The lone signature does not give enough words and letters to help graphologist in his/her judgment.

Signature samples do have certain advantages:

1. It is easy to collect, even through long period of time.
2. For public figures and for those whom you may not have easy access of a full sample of handwriting.

### **What is Grapho-analysis?**

Grapho-analysis is a scientific system of identifying and assessing the character and personality of an individual through a study of handwriting. The techniques used are based on a well defined, standardized method of:

1. Identifying strokes.
2. Relating these strokes to specific personality traits.
3. Evaluating the relative strength of the interrelated traits.

### **What is the difference between Grapho-Analysis and Graphology?**

The generic dictionary word for all forms of handwriting analysis is '**Graphology**'. This includes serious work by qualified students of the subject as well as all of the many uses of handwriting, by disreputable occultists (secret/mysterious). Grapho-analyst have coined the word '**Grapho-analysis**' to clearly identify handwriting analysis. '**Grapho-analysis**' is a specific system of delineating personality traits through the study and evaluation of strokes and stroke formation in handwriting.